

# DETAILED NOTICE INVITING E-TENDER

Government of India  
Department of Telecommunications  
Universal Service Obligation Fund

Tender No. USOF/TENDER/NER/30-252-4/2017

Dated: 28.03.2017

- 1.1. On behalf of the President of India, Digitally Sealed Online tenders are hereby invited from eligible bidders for the USOF Supported Scheme for "Provision of Mobile Services in Identified Uncovered Villages & Seamless Mobile Coverage along National Highways in the North Eastern Region of the Country". Support from USO Fund shall be provided to the successful bidder(s) based on Representative Rates (RR) arrived through a two-stage e-bidding process with reverse auction in second stage, as per the financial terms and conditions specified herein.
- 1.2. The Representative Rate (RR) of subsidy support i.e. market discovered subsidy as the outcome of this tender process, for each category (total five) would be provided in two parts. The first part, 50 % would be payable upfront on commissioning of tower and provision of mobile services from an infrastructure site and second part of the remaining subsidy shall be payable in 20 equated quarterly instalments.
- 1.3. For and on behalf of the President of India, the Administrator, Universal Service Obligation Fund, (Hereinafter referred to as "Administrator") proposes to enter into Agreement(s) for the above scheme in the following Bidding Units:

S.No.	Bidding Unit ID	State	Details of Bidding units	No. of Towers to be quoted for bidding in uncovered villages	No. of Towers to be quoted for bidding along National Highways	Total Towers/sites	Earnest Money Deposit Amount ( in Rs. Crore)
1	Assam - A	Assam	Area falling within the Districts of Barpeta , Bongaigaon , Chirang , Dhubri , Goalpara , Kokrajhar	230	0	230	3.34
2	Assam - B		Area falling within the Districts of Baksa , Darrang , Kamrup , Kamrup Metropolitan ,Morigaon ,Nalbari ,Udalguri	207	0	207	3.07
3	Assam - C		Area falling within the Districts of Dhemaji ,Dibrugarh ,Jorhat ,Lakhimpur ,Sivasagar ,Tinsukia	306	5	311	4.34
4	Assam - D		Cachar ,Golaghat ,Hailakandi ,Karimganj ,Nagaon ,Sonitpur	207	28	235	3.28

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5	Manipur-A	Manipur	Area falling within the Districts of Chandel, Churachandpur, Imphal West, Thoubal	185	29	214	2.74
6	Manipur-B		Area falling within the Districts of Imphal East, Senapati, Tamenglong, Ukhrul	199	24	223	3.16
7	Meghalaya-A	Meghalaya	Area falling within the Districts of West Garo Hills	385	0	385	4.88
8	Meghalaya-B		Area falling within the Districts of East Garo Hills	508	9	517	6.17
9	Meghalaya-C		Area falling within the Districts of South Garo Hills	488	0	488	5.58
10	Meghalaya-D		Area falling within the Districts of West Khasi Hills	487	2	489	5.88
11	Meghalaya-E		Area falling within the Districts of East Khasi Hills	81	0	81	1.03
12	Meghalaya-F		Area falling within the Districts of Ribhoi	126	0	126	1.55
13	Meghalaya-G		Area falling within the Districts of Jaintia Hills	87	0	87	1.15
14	Mizoram	Mizoram	Entire Area falling within the state of Mizoram	227	19	246	3.47
15	Nagaland	Nagaland	Entire Area falling within the state of Nagaland	112	48	160	2.31
16	Sikkim	Sikkim	Entire Area falling within the state of Sikkim	19	1	20	0.26
17	Tripura	Tripura	Entire Area falling within the state of Tripura	2	7	9	0.14
18	Arunachal Pradesh	Arunachal Pradesh	Entire Area falling within the state of Arunachal Pradesh	0	149	149	2.00
				<b>3856</b>	<b>321</b>	<b>4117</b>	

\* BSNL has been nominated to execute the work related to the provision of mobile Coverage in the uncovered villages of the state of Arunachal Pradesh and 2 Districts of Assam namely Karbi Anglong and Dima Hasao (North Cachar). Work related to providing mobile coverage in other areas as mentioned above is to be executed under this scheme.

# Work related to the provision of seamless mobile coverage along the National Highways for all the states in the North Eastern Region, which includes the state of Arunachal Pradesh and 2 Districts of Assam namely Karbi Anglong and Dima Hasao (North Cachar), is to be executed under this scheme.

- (a) The definition of local areas with regard to the above Licensed Service Area as applicable to this License is as per definition applicable to CMTS/ UASL/ UL Licenses.
- (b) Details of Licensed Service Areas (LSAs) are given in Annexure-1 of the tender document. Reorganization of LSA or Metro City or change of Local Area, if any, during the operative period of the Agreement will have no effect on the territory comprised in Bidding Unit.
- 1.4.** Bids are invited for the Bidding Units, as stated in Clause 1.3, in the respective LSAs for provision of mobile coverage in identified uncovered villages and seamless mobile coverage along the National Highways in the North Eastern Region where there is no existing mobile coverage. The list of identified uncovered villages to be provided with mobile services and portions of National Highways to be provided with seamless mobile coverage in the states of the North Eastern Region is enclosed at Appendix-1 of the Tender Document. The USOF shall enter into Agreements with the respective successful bidders (Universal Service Provider) individually for each of the aforementioned bidding units in the respective Licensed Service Area.
- 1.5.** The number of towers, type-wise, to be installed & commissioned, as stated in Clause 1.3, are estimations and Administrator USOF reserves the right to vary the quantity to the extent of -10% to +10% of specified number of sites, for each type of infrastructure/ BTS, as a result of actual survey to be carried out by the successful bidder, without any change in the Category – specific Representative Rates so arrived at after the bidding process or other terms & conditions of the Agreement.
- 1.6.** The percentage variation permitted for each type of infrastructure/ BTS [Type A, B, C, D for uncovered villages and Type B for National Highways] in a bidding unit shall be +/- 10% of the numbers specified herein. Installation of tower and associated infrastructure in an uncovered village is not required if the same can be covered by the towers to be installed along National Highways. The same should be duly justified and certified by the USP.
- 1.7.** It shall be the responsibility of the successful bidders to set up (i.e. Supply, install, test, commission), operate, maintain and manage the respective infrastructure sites required for effective provision of mobile coverage in the identified uncovered village clusters and along National Highways and provide mobile services for the period of the Agreement as per the terms and conditions laid down in the Agreement. The Agreement to be signed between USOF and successful bidders of the respective bidding unit will be based on the conditions stipulated in the Tender document.
- 1.7.1** Support at the Category-wise Representative Rates, for each bidding unit, emerging from the bidding process shall be given for provision of mobile services, from the identified number of sites, on production of certificates as per the formats prescribed in the Tender Document.
- 1.8. Preferential Market Access (PMA) :**
- 1.8.1** (i) Preferential Market Access as per gazette notification dated 5<sup>th</sup> Oct. 2012, issued by the Department of Telecommunications, titled "Policy for Preference to domestically manufactured telecom products in procurement due to security considerations and in Government procurement – Notifying Telecom Products for Government Procurement in furtherance of the Policy" shall be applicable in case of Option 1 in Table 5.1 of the tender document.

(ii) Preferential Market Access to domestic manufacturers in respect of applicable Domestically Manufactured Telecom Products and minimum Value Addition (VA) shall be as stipulated in the said notification for the year(s) as applicable.

1.8.2 PMA is not applicable in case of Option 2 in Table 5.1 of the tender document.

#### **1.9. PURCHASE / AVAILABILITY OF TENDER DOCUMENT**

1.9.1. Tender Documents are available in public domain at USOF/TCIL websites and can be downloaded free of cost. The bidders have to submit Rs.25000/- (Rupees Twenty Five Thousand only), non-refundable, in the form of a Account Payee Demand Draft drawn on any Scheduled Bank in New Delhi, in favour of the "Pay & Accounts Officer (HQ), Department of Telecom, New Delhi" payable at Delhi towards tender document fee, alongwith the techno-commercial bid. ( A bidder participating in the e-bidding process has to pay Rs. 25000/- only irrespective of the number of bidding units for which bids are submitted).

1.9.2. Deleted.

1.9.3. For e-bidding process a bidder is required to register compulsorily and complete all the required formalities on the E-tender portal ETS with URL <https://www.tcil-india-electronictender.com> (if not registered earlier) and submit Organisation ID on ETS portal to this office.

1.9.4. USO Fund has decided to use process of e-tendering for inviting this tender and thus the hard / paper copy of the tender would not be sold.

1.9.5. The tender document shall not be available for downloading/ submission on expiry of closing date of the bidding process.

#### **1.10. ELIGIBILITY CRITERIA**

1.10.1. Licensed Access Service Providers (CMTS/ UASL/ UL) are eligible to bid for the aforementioned bidding units in the respective Licensed Service Area (LSA) for which they hold a License for providing Cellular/ Unified Access Services and have spectrum allocated for the specified services from WPC, DoT for the State/ Bidding Unit for which the bid is submitted, on the date of issue of NIT.

1.10.2. Universal Service Provider (USP) would have to ensure that it continues to hold a valid telecom license & necessary spectrum, during the currency of the USOF Agreement.

1.10.3. Universal Service Provider (USP), at its discretion, may have back-end tie-up with Infrastructure Providers Category-1 (IP-1) registered with the Department of Telecom. However, USOF will enter into agreement only with Universal Service Provider which will be solely responsible to comply with all the terms and conditions of the tender and to perform all obligations as per the terms and conditions of the tender and USOF Agreement.

#### **1.11. BID SECURITY/ EARNEST MONEY DEPOSIT**

The Bidder for the scheme shall furnish an EMD issued by any Scheduled Bank for the amount as shown against the Bidding Units, as stated in Clause 1.3, through:

- (a) Demand Draft/ Banker's cheque drawn in favour of "Pay & Accounts Officer (HQ), Department of Telecom. New Delhi" and payable at New Delhi;  
Or

Bank Guarantee as per the format given in Annexure-6 of the tender document.

- (b) The EMD should be valid for 45 days beyond the initial bid validity of 180 calendar days from the *Bid Opening Date* i.e. 225 days (and extendable at the request of the Administrator for a further period of 180 days) for the Bidding Units.
- (c) Separate EMDs shall be submitted for each bidding unit by the bidder in which he wishes to participate.
- (d) No interest shall be payable for the sum deposited as EMD.

### 1.12. TIME LINES FOR VARIOUS ACTIVITIES OF THE TENDER

S No.	Stage	Date
1	Issue of NIT on DoT/USOF website	28.3.2017
2	Start date of availability Tender Document on e-tender portal for downloading / start of e-bidding process (www.tcil-india-electronictender.com)	30.3.2017
3	Last date for download of Tender document from e-tender portal	28.4.2017
4	Bid / tender closing date - Last date and time for receipt of online sealed bids (Both Techno-Commercial & Financial)	14.00 Hrs, 28.4.2017
5	Time and Date for Public opening of Techno-Commercial Bid.	15.00 Hrs, 28.4.2017
6	Declaration of Successful Techno-Commercial Bidders	To be notified later
7	Opening of First Financial bids	
8	Declaration of Shortlisted bidders of First Financial Bids	
9	Start date/time of e-Reverse Auction -Bidding Unit Wise	
10	Notice for entering into an Agreement (Issue of Letter of Intent)	
11	Acceptance of Offer for Agreement	
12	Submission of Performance Bank Guarantee by successful bidders	
13	Signing of Agreement	

**NOTE:** The dates of events may be changed at the discretion of Administrator without assigning any reason. Such change of dates, if any, will be suitably notified only to those who purchased the tender document. The notification will also be put up on USOF website [www.usof.gov.in](http://www.usof.gov.in)

In case the date of submission (opening) of bid is declared to be a holiday, the date of submission (opening) of bid will get shifted automatically to the next working day at the

same schedule time. Any change in bid opening date due to any other unavoidable reason will be intimated only to those concerned.

**1.13. DATE OF OPENING OF BIDS**

The tenders shall be opened as per the schedule provided in Clause 1.12 or as notified separately by the tendering authority.

**1.14. PLACE OF OPENING OF BIDS**

1.14.1. The tenders shall be opened through "Public Online Tender Opening Event (POTOE)".

1.14.2. Only one authorized representatives of each bidder can attend the TOE in the Sanchar Bhawan, New Delhi, where USOF/DoT's Tender Opening Officers would be conducting Public Online Tender Opening Event (TOE).

**1.15.** A Bidder can submit Financial Bids for one or more Bidding Units but Bidding Unit-wise Earnest Money / Bid Security shall be submitted.

**1.16.** Tender bids received after due time and date will not be accepted.

**1.17.** Incomplete, ambiguous, conditional Bids are liable to be rejected.

**1.18.** Administrator, USOF reserves the right to accept or reject any or all tender bids without assigning any reason. Administrator is not bound to accept the lowest tender.

**1.19.** The Bidder shall ensure that no addition / deletion corrections have been made in the downloaded Tender document being submitted and it is identical to the Tender document appearing on the e-Tendering Portal.

**1.20.** In case of any correction/ addition/ alteration/ omission in the Tender submitted as a part of the submission of Bid, the Bid shall be treated as nonresponsive and shall be rejected summarily.

Integrity Pact program is to be implemented for this tender for which signing of integrity pact is mandatory for the buyer and bidder. Format of integrity pact is provided in the tender. IEM appointed by DoT shall oversee the implementation of Integrity Pact Program. Name and address of IEM is as below :

Mrs. Indu Liberhan,  
C-559, Ground Floor,  
Defence Colony,  
New Delhi - 110024

**1.21.** Any queries in respect of the Tender document, if any, can be sent at E-mail IDs and address of this office:

Dy. Administrator(T), USO Fund, DoT  
Room No. 719, Sanchar Bhawan,  
New Delhi - 110 001  
Phone: 011-2303 6409  
Fax: 011-2337 2088  
E-mail ID: dirusof2-dot@nic.in